



CNS CONSULTANCY SERVICES

CASE STUDY

CNS Consultancy Services, a Merseyside based health & safety consultancy, has been helping contractors achieve CHAS accreditation for 15+ years and has submitted over twenty CHAS applications in the past two months alone - 85% of which were completed within 3 days.

Brian Smithwick, the company's owner, explains why CHAS is his preferred choice of accreditation scheme.

TELL US ABOUT YOUR BUSINESS

CNS Consultancy Services offers health & safety support to more than 160 companies from tradespeople, such as bricklayers and joiners, to small building firms, typically with less than 30 employees.

Customers use our services for a number of different reasons. Time is a big factor for many people, either they are too busy or they need to push the accreditation process through as quickly as possible to get onsite. For smaller businesses with limited resources, the accreditation knowledge may be lacking or seem a daunting process, but hearing that we have a 100% pass rate with CHAS offers them a lot of reassurance.

WHY WE CHOOSE CHAS FOR 95% OF ASSESSMENTS

Many customers are looking for a fast turnaround and CHAS provides the most simple, straightforward and speedy service. We've submitted over 90 CHAS applications in the last 12 months; all have gone through within 10 working days and 85% of those have been completed within 3 days. Other assessment schemes have been known to take up to 20 days, so for us it's a no brainer - CHAS just gets it done.

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CHAS ADDS VALUE

Offering our customers value added extras to the accreditation process is also an attractive draw with CHAS. Membership benefits such as TradePoint discount cards, which offer a 10% discount at B&Q, and Business Shield, which provides free expert advice on health and safety and environmental issues, are huge pluses which we are able to pass on to our customers at no extra cost.

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MORE OPPORTUNITY WITH THE COMMON ASSESSMENT STANDARD

The CHAS Common Assessment Standard is really exciting, it offers smaller building firms a genuine opportunity to get involved in a wider range of projects. The new data-sharing agreement will also save contractors time and money as they will only need to undertake one annual assessment via CHAS.

The CHAS product range is so flexible; it offers contractors the ability to work towards the CAS standard, so even if they aren't able to meet the requirement immediately, we can encourage contractors to build up to it.

“CHAS just gets it done”

The CHAS way of working is unique. The communications, including direct contact with the assessor involved, the friendliness and efficiency of the entire team, is second-to-none. Assessments are completed to a consistent level and we rarely have issues. There's always a helpful person on hand to solve any problems quickly and the website and MYCHAS portal are clear, simple and easy to use - which streamlines my admin and saves precious time.

My recommendation to other consultants considering which accreditation scheme to offer their customers is - just choose CHAS, they make it easy and you won't look back.



Brian Smithwick
CNS Consultancy Services